

# Alef&Maqroll

Proactive Consulting and Business Development

## Sales Executive position – Japanese market

**Alef&Maqroll S.L. in collaboration with a Multinational finance company is seeking a Sales Executive for full-time employment. We offer excellent conditions and training for suitable candidates for our company based in a modern office in the center of Barcelona.**

Working in the sales department the Sales Executive plays a critical role in growing our business. Suitable candidates should be comfortable on the phone and possess a professional, positive demeanor.

### Main Responsibilities

Proactive sales over phone to recruit and retain customers in the Financial Market (Binary Options).

Managing incoming leads by phone and email.

Meet daily, weekly and monthly sales goals.

Customer oriented.

Weekly and monthly sales report.

### Requisites:

1. Sales experience.
2. Native Japanese language and Business level of English
3. Understanding of the financial markets.
4. PC/Internet savvy.
5. CRM, Excel + ability to analyze data.
6. Self-confident and hunger for success.
7. Abilities to work in a dynamic environment.
8. Good communication and leader skills.
9. BA degree in Business Administration / Economist / Finance – advantage.

**Please include in your application information concerning your availability, work permit, attaching your curriculum of maximum two pages. Applications without CV are not being reviewed.**

### Life at an innovative and dynamic company Alef&Maqroll

We work hard and take pride in our work, yet we know how to have fun as a team at the end of the day. Working alongside a dynamic international team who love their jobs as much as you do, will make coming into the office on a Monday something to look forward to. Working with us, you can expect great employee benefits and beautiful office space in the heart of downtown Barcelona. Jump start your career with us now!

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